

Manage your life,  
Through your mind.



# THE MINDTECH INSTITUTE

TRAINING & DEVELOPMENT

The MindTech Institute

TheMindTechInstitute.com



## VALUES 8 RULES OF HUMAN NATURE AND DEVELOPMENT TRAINING

THE MINDTECH INSTITUTE

[mti.edu.au](http://mti.edu.au)

[themindtechinstitute.com](http://themindtechinstitute.com)

## The MindTech Institute

**Trainer/s:** Adam Musselli

**Dates:** Online Training (Anytime) | Workshops: visit our “Events” page.

**Location:** Online Training (Anywhere) | Workshops: visit our “Events” page.

*You can make reservations the following ways: visit our website and click on the “Events” tab.*

*To study online, visit our website and click on the “Online Courses” tab.*

*You may also email us at [info@themindtechinstitute.com](mailto:info@themindtechinstitute.com) or [info@mti.edu.au](mailto:info@mti.edu.au)*

**Websites:** [www.themindtechinstitute.com](http://www.themindtechinstitute.com)  
[www.mti.edu.au](http://www.mti.edu.au)

### Discover what's most important to you! Because Knowing Your Values Makes Everything Easier.

#### The Top Ten Benefits of this course:

**Get Real Clarity** about who you are and what you believe in. Because in order to get what you really want, you have to be yourself.

**Better Use of Time.** You make better decisions about how you use your most important asset, your time. It's impossible to obtain any more of it. To live a perfect life, you must learn to prioritize how you spend your time. Your guiding principles should be your basic ideals.

**More Income and Wealth.** It has an impact on your bottom line if you stay true to your basic beliefs. It's much simpler to make money when you're doing something you enjoy and that aligns with your basic principles.

**Purpose and passion.** Knowing and believing to what matters to you means having more passion in your purpose and more purpose in your passion. The congruity makes it happen.

**Inspiration.** Understanding and acting on your inner beliefs allows you to be more inspired in your daily life. And we could all use a little more of that.

**Motivation.** You will stay motivated if you live your life in accordance with your values. It's the motivation that comes from inside, rather than motivation that is imposed from the outside (externally).

**Overcoming Discouragement** is a skill that may be learned. We all face difficulties and become disheartened from time to time. We become more resilient when we know what our most important values are and are committed to making them a part of our daily lives.

**Maintain your focus.** Our ideals serve as a moral compass for us. They keep us on the path to our True North. And as we stray from the path, we become more aware of it. They make it easier for us to get back on track.

**Easier choices of goals.** When we're clear on our most essential values, deciding which goals to develop and pursue becomes easy. We are free to do everything we desire, but we cannot do everything. It is our responsibility to make sensible decisions. And it's a lot simpler when our principles are always in the forefront of our minds.

**Better decisions.** Having a firm understanding of our underlying beliefs makes every decision easier. It is just less uncomfortable and complex to weigh the advantages and disadvantages of each action.

In summary, understanding, defining, and living our fundamental values enables us to do more of the right things while also increasing our happiness of the process.

This course will guide you through the process of identifying and finding your unique values as well as creating an exciting and meaningful purpose. This approach will provide you with a firm basis for planning, producing, and enjoying your life.

### **Course contents:**

The 8 Rules of Human Nature and Development (Values) reveal a lot about us! Our values can provide us amazing insight into what's important to us, our motives, how we filter our reality, and even how we think once they've been evoked!

What if they might also assist us in discovering our purpose? What if, once we know our values, we can take steps to fulfilling them today, resulting in a more enjoyable and profitable life? This course provides you quick and easy techniques to find your values and how to act on them, and also learn the major indicators of other people's values which in return you'll be able to communicate and deal with people based on their value levels. You'd save lots of time, energy and recourse in dealing with others as well as in finding and achieving your own personal success.

This is an intensive course based on psychology, Neuro-Linguistic Programming and social and behavioural science.

At The MindTech Institute you will benefit from our vast experience in training and development.

In addition to psychology you will learn other techniques, including personal leadership, screening and psychological analysis, advanced communication patterns, how to remove the blocks to personal & professional success, fulfil your full potential, develop unshakable self-esteem and confidence, develop your emotional intelligence, manage yourself and your relationships more effectively, change your life to the better, expand your self-awareness (understanding yourself & your environment) and much, much more.

### **What can I do after the training?**

Upon completion of the training you will have all the necessary skills to manage your life and to become the best of you. Should you wish to become Life Coaching or a Master Life Coach... more details can be found at [themindtechinstitute.com](http://themindtechinstitute.com)

You may as well **apply for a diploma in counselling** here at **The MindTech Institute**. You can contact us for more information about the diploma of counselling which is an academic and internationally accredited and recognised.

The areas of application are vast, even if you do not wish to get into therapy and life coaching (helping other than yourself), but would like to focus on management positions, development, business, leadership, and other corporate positions you may also apply for an advanced diploma in leadership and management here at The MindTech Institute. You can contact us for more information.



**Duration of training:** **Online Training:** must be completed within 16 days upon enrolling  
**In-Class (Workshop):** 1 Day.

**Exam:** A questions and answers exam will be taken at the end of the online training or at the end of the workshop if in-class.

## **What You Will Learn**

### **What you will learn:**

- How to identify **your dominant value/s**
- Positive aspects of yourself to improve your character.
- The layers of each value level to assist you with your individual transformation
- You will have deeper understanding of yourself and how you express yourself in the world.
- You'll also be able to recognize your strengths and weaknesses.
- You'll discover how your personality and values are developed. This will enable you to break free from previous habits and situations.
- You will have a greater sense of clarity and perspective in your life.
- This course is any person who wishes to learn more about themselves in terms of personal success, growth, and development.
- Gain a clear understanding of what matters most to you and be able to live a life with greater meaning, passion, and success.
- Learn how to make far more informed and productive judgments about your purpose, goals, and initiatives.
- Define your life's mission in a clear and meaningful way.
- Detect and identify people's value levels and predict their behaviors
- Learn how to read people's behavior, actions and reactions like an open book and deal with them accordingly.
- Deal and communicate with people according to their value levels
- You'll have a greater sense of your awareness, existence purpose and an excellent well-balanced unshakable self-confidence.
- Have a better and clearer prospective of life and the meaning of your model of the world.

**This course provides practical instruction in the process of values clarification. This may be particularly useful with people who struggle with the following:**

- Getting "unstuck" from unworkable patterns of behavior
- Rule governed behaviors
- Avoidance
- Feeling aimless or lost in their lives
- Disconnection from a sense of meaning, purpose or fulfillment
- Finding difficulties in dealing and communicating with people as well as in relationships, workplace, home etc.

## Certificates

All participants receive a certificate embossed with The MindTech Institute authentication seal (unless online you'll receive a printable certificate - for embossed certificates can be organised by post).

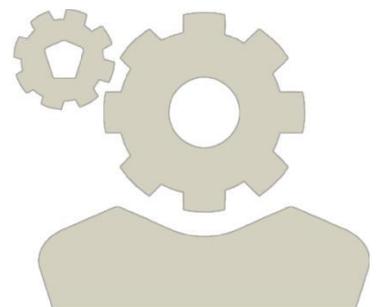
The certificates also include student unique identification number and QR code for verification purposes.

## Enrolment

Enrolment becomes effective upon receipt and full amount is paid.

You can always contact us to find out if there's a current offer.

*If the above payment methods on our "Check Out" page are not available in your country, you can email us at [info@themindtechinstitute.com](mailto:info@themindtechinstitute.com) to assist you further.*



## Instructor:

### Adam Musselli



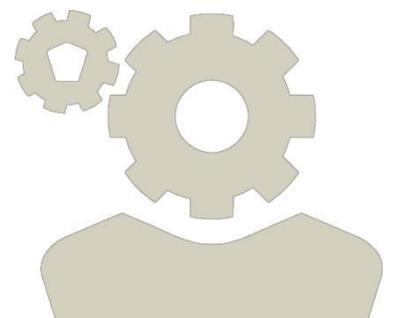
Adam has been in the field of psychology and social & behavioural science since the early 2000s and he's the lead trainer at The MindTech Institute. Adam's educational and experience background in understanding human's behaviour, sociology and psychology has given him a broad base from which to approach many topics.

The MindTech Institute and Adam Musselli have since 2007 been a symbol for effective, efficient and sustainable hypnosis and NLP methods and techniques which are taught in over 10 different locations across the world, and increasingly more people are discovering these easy and applicable techniques for their practices or as in therapies to solve personal issues and challenges as well as corporate and personal development training.

Adam included simplicity into his training which inspires and motivates many of his students. This simplicity is also expressed through a unique elegance and pleasant way in delivering his lectures, training and workshops. In addition, his multilingual, intellectual and academic background

give him the ability to engage his students and audience by using simple metaphors even when he's lecturing what is considered "Extreme Science".

Adam holds several seminars and many courses in Australia and abroad throughout the year. He runs in-class Advanced Diploma Courses such as in Leadership and Management, Marketing and Communication, Counselling as he is also the voice behind the online courses at The MindTech Institute.



## TRAINING

The MindTech Institute delivers all their qualifications and courses in Australia and abroad. They offer a wide range of training options with focusing on assisting individuals and businesses who wish to gain valuable knowledge and skills to achieve their best potentials leading to greater improvements, and many positive successful pathways and outcomes. The MindTech Institute offers the best cutting edge online training and workshops.

All courses, events and workshops can be found at The MindTech Institute's websites:  
[themindtechinstitute.com](http://themindtechinstitute.com) | [mti.edu.au](http://mti.edu.au)



## SERVICES

Collaboration is at the heart of every interaction with The MindTech Institute students and clients. Working in partnership to understand their key goals or/and business concerns. The MindTech Institute identifies what you want to achieve and helps you to see your personal goals, business or career goals from a new perspective - and then offer the right solutions to help you to grow. The MindTech Institute way of working with their students and clients brings flexibility and creativity as well as qualities which elevate their performance as an individuals, employees, business managers or leaders. The MindTech Institute main objective is to work with you to develop a clear path to reach realistic goals which are important to you and your business.



The MindTech Institute is a Registered Training Institute based in Sydney Australia offers various courses, diplomas, seminars and workshops delivered in class as well as online. The MindTech Institute is also known as one of the world leading recognized training institutes that can offer recognition of prior learning services which is also recognized world-wide through other institutes, colleges, universities as well as to study abroad.